SERFF Tracking Number: LFCR-125640722 State: Arkansas State Tracking Number: Filing Company: 38970 Minnesota Life Insurance Company

Company Tracking Number:

TOI: LTC03I Individual Long Term Care Sub-TOI: LTC03I.001 Qualified

F67694 - LTC Awareness Month Product Name:

Project Name/Number:

## Filing at a Glance

Company: Minnesota Life Insurance Company

SERFF Tr Num: LFCR-125640722 State: ArkansasLH Product Name: F67694 - LTC Awareness

Month

SERFF Status: Closed State Tr Num: 38970 TOI: LTC03I Individual Long Term Care Sub-TOI: LTC03I.001 Qualified Co Tr Num: State Status: Filed-Closed Co Status: Filing Type: Advertisement Reviewer(s): Harris Shearer

Author: Smith Darlene Disposition Date: 07/23/2008 Date Submitted: 05/09/2008 Disposition Status: Filed-Closed

Deemer Date:

Implementation Date Requested: On Approval Implementation Date:

State Filing Description:

### General Information

**Project Name:** Status of Filing in Domicile: Pending

**Project Number:** Date Approved in Domicile: Requested Filing Mode: Review & Approval **Domicile Status Comments:** Explanation for Combination/Other: Market Type: Individual Submission Type: New Submission Group Market Size: Group Market Type:

Overall Rate Impact:

Filing Status Changed: 07/23/2008

Corresponding Filing Tracking Number:

Filing Description: Advertising Filing

State Status Changed: 07/23/2008

## **Company and Contact**

#### **Filing Contact Information**

(This filing was made by a third party - LCA01)

Michael Lewis, Senior Compliance Analyst michael.lewis@lifecareassurance.com

Company Tracking Number:

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: F67694 - LTC Awareness Month

Project Name/Number: /

Advertising

P.O. Box 4243 (818) 867-2380 [Phone] Woodland Hills, CA 91365-4243 (818) 867-2508[FAX]

**Filing Company Information** 

Minnesota Life Insurance Company CoCode: 66168 State of Domicile: Minnesota

Long Term Care Administrative Office Group Code: 869 Company Type:

P.O. Box 4243

Woodland Hills, CA 91365-4243 Group Name: State ID Number:

(818) 867-2450 ext. [Phone] FEIN Number: 41-0417830

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SERFF Tracking Number: LFCR-125640722 State: Arkansas
Filing Company: Minnesota Life Insurance Company State Tracking Number: 38970

Company Tracking Number:

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: F67694 - LTC Awareness Month

Project Name/Number: /

## **Filing Fees**

Fee Required? Yes

Fee Amount: \$100.00

Retaliatory? No

Fee Explanation: \$25.00 x 4 forms = \$100.00

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Minnesota Life Insurance Company \$100.00 05/09/2008 20199425

Company Tracking Number:

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: F67694 - LTC Awareness Month

Project Name/Number:

# **Correspondence Summary**

## **Dispositions**

Status	Created By	Created On	Date Submitted
Filed-Closed	Rosalind Minor (FM)	07/23/2008	07/23/2008

Company Tracking Number:

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: F67694 - LTC Awareness Month

Project Name/Number: /

## **Disposition**

Disposition Date: 07/23/2008

Implementation Date: Status: Filed-Closed

Comment:

Rate data does NOT apply to filing.

Company Tracking Number:

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: F67694 - LTC Awareness Month

Project Name/Number: /

Item Type	Item Name	Item Status	Public Access
Supporting Document	Cover Letter	Filed-Closed	Yes
Supporting Document	NAIC Transmittal	Filed-Closed	Yes
Form	LTC Flyer	Filed-Closed	Yes
Form	LTC Flash Presentation	Filed-Closed	Yes
Form	LTC Folder	Filed-Closed	Yes
Form	LTC Client Awareness Letter	Filed-Closed	Yes

Company Tracking Number:

TOI: LTC03I Individual Long Term Care Sub-TOI: LTC03I.001 Qualified

Product Name: F67694 - LTC Awareness Month

Project Name/Number: /

## **Form Schedule**

Lead Form Number: F67694

Review Status	Form Number	Form Type Form Name	Action	Action Specific Data	Readability	Attachment
Filed- Closed	F67694	Advertising LTC Flyer	Initial		0	F67694 Flyer submitted 5- 5-08.pdf
Filed- Closed	F67694-1	Advertising LTC Flash Presentation	Initial		0	F67694-1 LTC-Flash submitted 5- 5-08.pdf
Filed- Closed	F68454	Advertising LTC Folder	Initial		0	F68454 LTC Folder submitted 5- 5-08.pdf
Filed- Closed	A01448- 0408	Advertising LTC Client Awareness Letter	Initial		0	A01448-0408 LTC Awareness Month Client Letter submitted 5- pdf



The building block of protection.

MINNESOTA LIFE

A Securian Company



The purpose of this material is the solicitation of insurance.

## LTC Awareness Month: November 2008

A top priority for many individuals is protecting their families. Life expectancies are continuing to rise, making the possibility of needing long term health care more realistic. Long Term Care insurance (LTCi) is an integral part of protecting your family from the potentially devastating affects of this reality. LTCi helps your savings to remain intact while helping keep your spouse and children as family members, not caregivers. Call me today to arrange a time to discuss your family's long term care needs.

Coverage provided by Policy Forms ML7500P et al. (In ID, ML7500P-ID, in NC ML7500P-NC, in PA, ML7500P-PA, & in TX ML7500P-TX). Underwritten by and the financial responsibility of Minnesota Life Insurance Company of St. Paul, Minnesota. For costs and further details of coverage, including exclusions and reductions or limitations and the terms under which the long term care insurance policy may be continued in force, contact your agent. An agent/representative may contact you

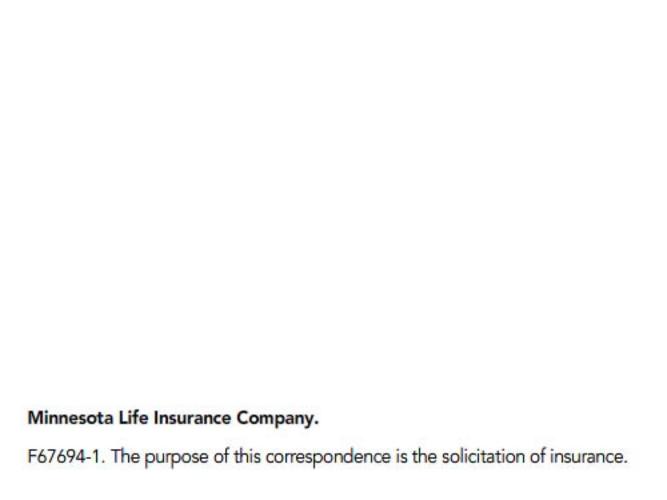
#### **MINNESOTA LIFE**

Minnesota Life Insurance Company

A Securian Company Home Office: St. Paul, MN 55101-2098

Long Term Care Administrative Office P.O. Box 4243, Woodland Hills, CA 91365-4243 1.888.505.9817 Tel • 1.818.887.4595 Fax ©2008 Minnesota Life Insurance Company. All rights reserved.

F67694 4-2008 DOFU 4-2008 A00079-0108



# How can you potentially protect all these important areas of your life?

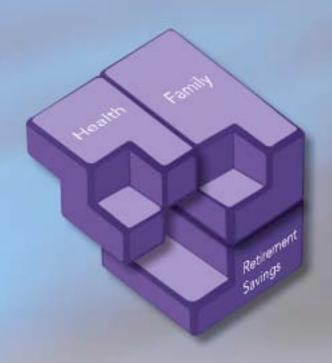
Should you require long term care...



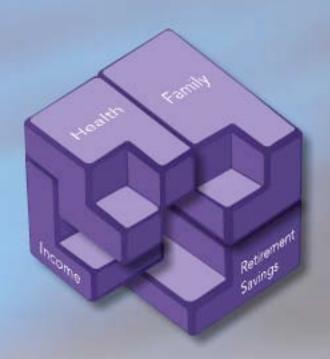
You may maintain your relationship with your loved ones as family, not caregivers.



You have a greater chance of spending your retirement savings as you intended.



You're more likely to get the care you and your family need.



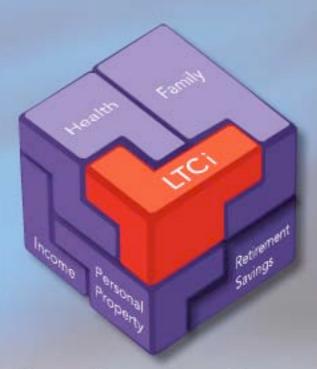
Your income may continue to support your lifestyle.



You may not have to sell the belongings you've worked hard to aquire to pay for care.



Long Term Care insurance: The Building Block of Protection



November is Long Term Care Awareness Month.

Contact me to schedule an appointment to review your family's long term care plans.

For costs and further details of coverage, including exclusions and reductions or limitations and the terms under which the long term care insurance policy may be continued in force, contact Minnesota Life Insurance company or your Minnesota Life representative/agent. Coverage provided by Policy Forms ML7500P et al. (In ID, ML7500P-ID, in NC ML7500P-NC, in PA, ML7500P-PA & in TX ML7500P-TX). Underwritten by and the financial responsibility of Minnesota Life Insurance Company of St. Paul, Minnesota. An agent may contact you. The purpose of this material is the solicitation of insurance.

# MINNESOTA LIFE

Minnesota Life Insurance Company A Securian Company Home Office: St. Paul, MN 55101-2098

Long Term Care Administrative Office
P.O. Box 4243, Woodland Hills, CA 91365-4243
1.888.505.9817 Tel • 1.818.887.4595 Fax
©2008 Minnesota Life Insurance Company. All rights reserved

F67694-1 2-2008 DOFU 0-2008 A00081-0108

Coverage provided by Policy Forms ML7500P et al. (In ID, ML7500P-ID, in NC ML7500P-NC, in PA, ML7500P-PA, & in TX ML7500P-TX). Underwritten by and the financial responsibility of Minnesota Life Insurance Company of St. Paul, Minnesota. For costs and further details of coverage, including exclusions and reductions or limitations and the terms under which the long term care insurance policy may be continued in force, contact your agent. An agent/representative may contact you.

#### MINNESOTA LIFE

#### Minnesota Life Insurance Company

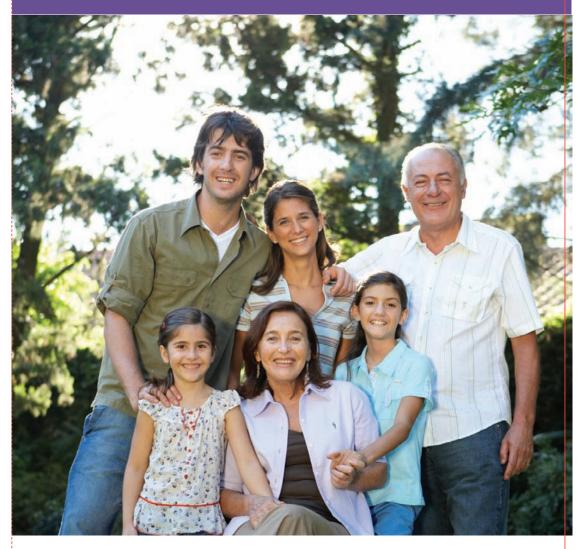
A Securian Company Home Office: St. Paul, MN 55101-2098

Long Term Care Administrative Office P.O. Box 4243, Woodland Hills, CA 91365-4243 1.888.505.9817 Tel \* 1.818.887.4595 Fax ©2008 Minnesota Life Insurance Company, All rights reserved.

F68454 4-2008 DOFU 4-2008 A01536-0408

#### LTC Guard

Long Term Care Insurance from Minnesota Life Insurance Company



The purpose of this material is the solicitation of insurance.

F68454

MINNESOTA LIFE
A Securian Company

6-2007

(Name)(Title)(License)
(Date)
(Address)

(Salutation)

If you're like most people, you're guilty of taking your health for granted. Oftentimes, people think health crises happen to "someone else." But inevitably, to somebody, you are that "someone else."

Planning for long term health care is *The Building Block of Protection*. **November is** National Long Term Care Awareness Month and a wonderful time to discuss what plans you may have in place with your family.

Although it may not be pleasant to think about becoming sick or frail and needing to rely on others for assistance, many of us may have to face this reality. In fact, by the year 2030, nearly 150 million Americans will have some type of chronic illness, a 50% increase since 1995.\* As Americans develop these chronic illnesses, the need for long term health care rises.

If you've ever provided care for a parent, grandparent, or aging relative, the emotional and financial strains are likely all too familiar, By creating a long term health care plan, you could protect your family from the potential burden of making difficult decisions regarding your care, as well as help preserve your retirement assets.

Call me today to talk about how we can create a plan for your long term health care needs to protect your family, retirement, income and health.

I look forward to speaking with you.

Sincerely,

(Agent Name)
(Company Approved Title)
(Contact Number)

Coverage provided by Policy Forms ML7500P et al. (In ID, ML7500P-ID, in NC ML7500P-NC, in PA, ML7500P-PA, & in TX ML7500P-TX). Underwritten by and the financial responsibility of **MINNESOTA LIFE INSURANCE** 

**COMPANY** of St. Paul, Minnesota. For costs and further details of coverage, including exclusions and reductions or limitations and the terms under which the long term care insurance policy may be continued in force, contact your agent. An agent/representative may contact you. *The purpose of this material is the solicitation of insurance.* 

A01448-0408 01/08

<sup>\*&</sup>quot;Chronic Conditions: Making the Case for Ongoing Care," John Hopkins University, December 2002.

Company Tracking Number:

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: F67694 - LTC Awareness Month

Project Name/Number: /

## **Rate Information**

Rate data does NOT apply to filing.

SERFF Tracking Number: LFCR-125640722 State: Arkansas 38970 State Tracking Number:

Filing Company: Minnesota Life Insurance Company

Company Tracking Number:

TOI: LTC03I Individual Long Term Care Sub-TOI: LTC03I.001 Qualified

F67694 - LTC Awareness Month Product Name:

Project Name/Number:

## **Supporting Document Schedules**

**Review Status:** 

Filed-Closed Satisfied -Name: Cover Letter 07/23/2008

Comments:

Attachment:

AR Cover Letter 5-7-08.pdf

**Review Status:** 

**NAIC Transmittal** Filed-Closed Satisfied -Name: 07/23/2008

**Comments:** Attachment:

Transmittal - Arkansas NAIC.pdf

Minnesota Life Insurance Company

Long Term Care Administrative Office 21600 Oxnard Street, Suite 1500 Mailing Address: Post Office Box 4243 Woodland Hills, CA 91365-4243 888.505.9817 Tel • 818.887.4595 Fax

## **MINNESOTA LIFE**

A Minnesota Mutual Company

May 7, 2008

Harris Shearer Rate and Form Analyst Arkansas Department of Insurance 1200 West Third Street, Little Rock, Arkansas 72201-1904

RE: MINNESOTA LIFE INSURANCE COMPANY – NAIC # 66168

<u>Submission</u> of Advertising Materials To Be Used with

Long Term Care Policy Form ML7500P-AR et al. ---

F67694 LTC Flyer

F67694-1 LTC Flash Presentation

F68454 LTC Folder

A01448-0408 LTC Client Awareness Letter

Dear Mr. Shearer,

The enclosed advertising material is being submitted for your review and approval. This material will be used with Long Term Care Policy form ML7500-P-AR, et al., and is intended as an "invitation to inquire."

Thank you very much for your assistance with this submission. If you have any questions, please do not hesitate to contact me.

Sincerely,

Michael Lewis

Senior Compliance Analyst (800) 366-5463, ext. 2380

Michael.Lewis@LifeCare.Assurance.com

Mirtael Lews

Attachments

# Life, Accident & Health, Annuity, Credit Transmittal Document

1.	Prepared for the State of							
			Done	outmont Ugo Or	.l.,			
2.	Department Use Only State Tracking ID							
	State Tracking ID							
			Insurer			FEIN		
3.	Insurer Name & Address	Domicil	e License Type	NAIC Group #	NAIC#	#	State #	
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	T							
4.	Contact Name & Address	Telephor	ne #	Fax #		E-1	mail Address	
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8.	Market	Market Group		Employe	.r	Associati	on Blanket	
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			Other:					
9.	Type of Insurance							
10.	Product Coding Matrix Filing Code							
	-		FORMS					
			☐ Policy ☐ Outline of Coverage ☐ Certificate					
			Application/Enrollment Rider/Endorsement Advertising  Schedule of Benefits Other					
		Pot						
			Rates New Rate Revised Rate					
11.	Submitted Documents		☐ FILING OTHER THAN FORM OR RATE:					
11.	Susmitted Documents	Plea	Please explain:					
		SUI	SUPPORTING DOCUMENTATION					
			Articles of Incorporation					
		Association Bylaws Trust Agreements  Statement of Variability Certifications			ems			
		☐ Ac	Actuarial Memorandum Other					
		ner						

LHTD-1, Page 1 of 2

12.	Filing Submission Date					
13	Filing Fee	Amount			Check Date	
13	(If required)	Retaliatory	Yes	☐ No	Check Number	
14.	Date of Domiciliary Approval					
15.	Filing Description:	1				
16.	Certification (If required)					
I H	<b>IEREBY CERTIFY</b> that I have reviolicable statutory and regulatory prov	ewed the applica	able filing re	equirements fo	r this filing, and the filing	complies with all
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LHTD-1, Page 2 of 2

17.		Form Filing Atta	achment					
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This	filing corresponds to rate filing company to	racking number						
	• • •							
	Document Name	Form Number		Replaced Form Number				
	Description			Previous State Filing				
	Description			Number				
01			☐ Initial ☐ Revised					
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LH FFA-1

18.	18. Rate Filing Attachment						
This	filing transmittal is part of company trac	king number					
This	filing corresponds to form filing company	tracking number					
Over	all percentage rate indication (when appl	icable)					
Over	all percentage rate impact for this filing		%				
		Affected Form		Previous State Filing			
	Document Name	Numbers		Number			
	Description						
01	Description		New				
			Revised				
			Request +%%				
-02			Other				
02			☐ New ☐ Revised				
			Request +%%				
			Other				
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04			☐ New ☐ Revised				
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LH RFA-1